# Graduate Field sales support RoofLITE offices, Fertőszentmiklós

The VELUX Group in FERBAU, Hungary, is looking for a Graduate in field sales support functions in marketing department who can drive projects and processes that strengthen our strategy of "more for less". Your main objective will be to closely co-operate with RoofLITE sales team in delivering the right product-, service-, price-, promotion- and channel strategies in accordance with our vision.

We offer market-based salary for this position.

## **Facts and figures**

Fertőszentmiklós is located approx. 30 kilometres from Sopron and employs 30 people. We characterize ourselves as the preferred lowcost roof window supplier on the market.

## Your colleagues

RoofLITE is a small international organization of 50 employees all over in Europe. Head office is located in Fertőszentmiklós, Hungary, and some of the departments (like Sales, Marketing, and Development) are managed from other countries in Europe. As a marketing graduate, you will part of a small but growing team of people from Hungary, Poland and France.

#### Your challenges

RoofLITE realize there is a growing demand for a roof window range fitting every need as well as every budget. In response, we aim to maintain a product/service offer on the market with which customers only pay for what they actually need.

In this spirit, you will be responsible for supporting sales team via analysis work, customer meetings preparations, sales tools production, and development of merchandising solutions. There is likely to be extensive travel in order to support the sales force in customer meetings, internal sales meetings, etc.

As part of our team, you will be expected to bring new ideas as well as implement existing ones.



# Your profile

You are either currently studying and is planning to finish your bachelor's or master's degree before February 2012 or have a maximum of one year experience in the labour market. You (will) have an academic degree in Business, specialized in Marketing or the like. You can document a level of grades above average. Fluent spoken and written English is a must.

You are a real team player. You are creative, you have studied the development and implementation of tools and concepts and you are used to work with multiple stakeholders. Theoretical knowledge within field sales and -marketing is an advantage.

#### Rotation plan for this vacancy

Rotation 1: Feb. 2012 - July 2012: Hungary RoofLITE (Fertoszentmiklós) Rotation 2: Aug. 2012 - Jan. 2013: VELUX-Hungary Production\* (Fertoszentmiklós) Rotation 3: Feb. 2013 - Aug. 2013: VELUX-Russia Sales (Moscow) \*mercantile position

## Contact

Please forward your application including motivation letter and CV in English by mail before **31<sup>st</sup> of October 2011 to:** 

Royal Danish Embassy

**Commercial Section** 

1122 Budapest, Határör út 37.

E-mail: <u>budamb@um.dk</u>